

Stratford Playhouse Booster Club Profit and Loss Budget vs. Actual July 2017 through June 2018

	Jul '17 - Jun '18	Budget
Income		
Black Bucket Donation Inc	10,533.59	0.00
Comedy Sportz Income	2,392.01	0.00
Donations		
Donations for Scholarships	5,260.00	5,000.00
Donations - Other	<u>6,660.39</u>	<u>0.00</u>
Total Donations	11,920.39	5,000.00
Membership	12,307.18	13,000.00
Patron Income	0.00	4,000.00
Gala Income	72,569.32	70,000.00
Raffle Ticket Sales	6,455.00	5,000.00
Fundraising Projects		
Fundraising-Other	4,229.00	500.00
Spirit Fundraiser	515.70	2,000.00
Walk-on/Backstage Pass Inc	1,750.00	1,200.00
Barnes & Noble/Blue Willow	<u>1,030.22</u>	<u>1,000.00</u>
Total Fundraising Projects	7,524.92	4,700.00
Show Ticket Sales		
Ticket Sales-Addams Family	72,328.40	60,000.00
Ticket Sales-Little Women	12,221.59	35,000.00
Ticket Sales-Harvey	21,643.59	15,000.00
Show Ticket Sales - Other	<u>0.00</u>	<u>0.00</u>
Total Show Ticket Sales	106,193.58	110,000.00
Children's Matinee Performances	2,770.65	500.00
Concessions Income	5,333.50	7,000.00
Break-A-Leg Sales	1,667.97	1,500.00
Thespian Income	21,185.50	
Yard Signs Sales	2,289.12	2,500.00
Show T-Shirt Sales	7,528.98	7,000.00
Show DVD Sales	1,864.15	3,000.00
Playbill Ad Revenue		
Playbill Business Ads	11,875.00	16,500.00
Playbill Personal Ads	9,245.06	9,000.00
Playbill Ad Revenue - Other	<u>0.00</u>	<u>0.00</u>
Total Playbill Ad Revenue	21,120.06	25,500.00
Other Income	0.00	0.00
Miscellaneous Income	0.00	0.00
Playhouse T-shirt Sales	720.00	1,000.00
Thespian Sign Income	<u>290.00</u>	<u>500.00</u>
Total Income	<u>294,665.92</u>	<u>260,200.00</u>
Gross Profit	294,665.92	260,200.00
Expense		
Black Box Expense	0.00	500.00
Black Bucket Payout	10,533.59	
Comedy Sportz Expense	1,978.00	2,300.00
Patron Expenses	0.00	200.00
Playbill Ad Expense	174.37	300.00

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Playhouse T-Shirt Expense	732.70	600.00
Scholarship Disbursement	2,500.00	5,000.00
Show Operation - Addams Family		
Choreography	9,000.00	9,000.00
Costume Fee Collected	-9,336.66	-7,350.00
Costumes	23,841.05	35,000.00
Lighting	9,148.97	10,000.00
Mic Rental	12,165.00	20,000.00
Music	24,525.00	20,000.00
Props/Projection	24,488.38	23,000.00
Royalties & Scripts	6,646.40	6,600.00
Sets	12,368.42	15,000.00
Sound Design & Equipment	11,019.78	4,000.00
Total Show Operation - Addams F...	123,866.34	135,250.00
Show Operation - Little Women		
Costume Fee Collected	-3,197.68	-2,700.00
Costumes	-31.71	10,000.00
Lighting	0.00	3,000.00
Mic Rental	0.00	6,000.00
Music	0.00	20,000.00
Props/Projection	103.78	2,000.00
Royalties & Scripts	6,645.00	6,650.00
Sets	143.39	5,000.00
Sound Design & Equipment	0.00	3,500.00
Total Show Operation - Little Wom...	3,662.78	53,450.00
Gala Expenses	16,942.81	15,000.00
Raffle Expense	1,508.16	1,500.00
Fundraising Project Expenses		
Fundraiser-Other Expenses	4,229.00	0.00
Spirit Fndrs-Expenses	265.91	0.00
Walk-On/Backstage Pass Exp	0.00	150.00
Total Fundraising Project Expenses	4,494.91	150.00
Show Operation Support	1,925.00	0.00
Show Operation-Harvey		
Costume Fee Collected	-1,746.00	-1,800.00
Costumes	1,187.84	2,000.00
Lighting	0.00	200.00
Mic Rental	3,364.98	4,000.00
Props	114.34	1,000.00
Royalties & Scripts	504.01	500.00
Sets	1,799.61	1,200.00
Total Show Operation-Harvey	5,224.78	7,100.00
Show T-Shirt Expenses	5,334.24	6,000.00
Show DVD Expenses	2,264.92	7,000.00
Concession Purchases	1,117.81	2,500.00
Lobby Display Exp	976.12	1,000.00
Playbill Printing	10,695.50	16,000.00
Season Brochure & Mailing	1,017.72	1,100.00
Publicity Expense		

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Banners	604.00	1,000.00
Posters	570.00	900.00
Publicity-other	705.00	700.00
Yard Signs	1,059.30	1,000.00
Total Publicity Expense	2,938.30	3,600.00
Teacher Stipend	2,500.00	3,500.00
Theater Class Support	100.65	800.00
Cast & Crew Support		
Cast & Crew Meals	1,307.49	1,700.00
Cast & Crew Parties	275.00	300.00
Total Cast & Crew Support	1,582.49	2,000.00
Appreciation		
Big Show Frames	50.74	0.00
Appreciation	651.06	800.00
Board Appreciation	0.00	100.00
Appreciation - Other	0.00	0.00
Total Appreciation	701.80	900.00
Tommy Tune Expense	130.24	200.00
Storage Expense	1,565.91	2,100.00
Administrative Expenses		
Transition Board Meeting	0.00	200.00
Postage and Annual Mailings	0.00	50.00
Box Office & Internet	183.16	250.00
Playhouse Parties	1,040.75	800.00
Bank Charges	44.40	50.00
Admin Exp - Other	886.89	900.00
Treasurer Supplies	20.00	100.00
Total Administrative Expenses	2,175.20	2,350.00
Miscellaneous Expense	227.68	500.00
Prior/Next Year Activity	16,110.95	0.00
Thespian Expense	24,467.34	500.00
Capital Enhancements	0.00	8,000.00
Thespian Sign Exp	750.00	
UIL Show Expense	1,857.83	2,000.00
Total Expense	250,058.14	281,400.00
Net Income	44,607.78	-21,200.00